

Message Text

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ACTION EUR-25

INFO OCT-01 ADP-00 CIAE-00 PM-07 INR-10 L-03 NEA-10

NSAE-00 PA-03 RSC-01 PRS-01 USIA-12 TRSE-00 MBFR-03

SAJ-01 OTPE-00 EB-11 FCC-03 OC-06 COME-00 RSR-01 /098 W
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R 181530 Z JUN 73

FM USMISSION NATO

TO SECSTATE WASHDC 525

SECDEF WASHDC

INFO DCA WASHDC

DEPT ARMY WASHDC

: MCEB WASHDC

USCINCEUR

C O N F I D E N T I A L USNATO 2950

E. O. 11652: GDS: 12-31-76

TAGS: ETEL, MARR, NATO

SUBJECT: NICSMA STATEMENT ON PROCUREMENT OF AN/ TTC-38

1. DURING 32 ND NATO C- E BOARD MEETING (5-8 JUN), DEPUTY DG NICSMA (LT GEN LOTZ) REPORTED THAT NICS NODAL WORKING GROUP HAD COMPLETED INDUSTRIAL SURVEYS AND WERE PREPARING DOCUMENT (TO BE ISSUED AS NICSMA D/28) SETTING OUT FIVE ALTERNATIVE COURSES OF ACTION FOR NICS CONFIGURATION A. ACCORDING TO GEN LOTZ, NICSMA IS RECOMMENDING THAT NJCEC AGREE TO THE COURSE OF ACTION WHICH WILL PERMIT SOLE SOURCE PROCUREMENT OF US ARMY INTERIM SWITCH, AN/ TTC-38.

2. REASONS CITED BY LOTZ TO SUBSTANTIATE SOLE SOURCE RECOMMENDATION INCLUDE:

A. TTC-38 IS IN PRODUCTION FOR US ARMY AND, IF ACCEPTED BY NATO, CAN BE PROCURED AND IN OPERATION BY END 1976. OTHERWISE, HE ADDED, CONFIGURATION A CANNOT BE IMPLEMENTED UNTIL 1981.

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B. AS PART OF CONFIGURATION A, SWITCH CAN ACCEPT DIGITAL TRAFFIC.

C. SWITCH IS CAPABLE OF EVENTUAL INTEGRATION INTO AAN ALL-

DIGITAL SYSTEM.

D. TTC-38 SWITCHES CAN BE USED IN LATER PHASES OF NICS,
EITHER AS TRANSPORTABLES OR AS ACCESS NODES.

E. BY PROCURING UNDER EXISTING US CONTRACT (PROVIDED US
AGREES), NATO SHOULD BE ABLE TO OBTAIN MOST FAVORABLE COST.

3. COMMENT: WE ARE DELIGHTED THAT NICSMA IS FINALLY RECOMMENDING
STEPS WHICH WILL LEAD TO IMPLEMENTATION OF CONFIGURATION A
BY END 1976. THE EARLIER THAT THIS FIRST STEP IS TAKEN, THE
EARLIER NATO WILL HAVE COMMUNICATIONS IT DESPERATELY NEEDS
TO MEET REQUIREMENTS OF STRATEGY SET OUT IN MC 14/3. IT IS
OUR VIEW, HOWEVER, THAT ANY SOLE SOURCE PROCUREMENT SHOULD BE
UNDERTAKEN ONLY AS LAST RESORT. AFTER HAVING FOUGHT SUCCESS-
FULLY AGAINST SOLE SOURCE PROCUREMENT OF STACOM GROUND TERMINALS,
US WOULD BE ON UNTENABLE GROUND IF WE SUPPORTED SOLE SOURCE
OF NODES WITHOUT COMPLETE AND OBJECTIVE JUSTIFICATION.

4. ASSUMING THAT US AGREES TO PERMIT NICSMA TO USE AN TTC-38
SPECIFICATIONS AS BASIS FOR PROCUREMENT ACTION, WE BELIEVE
THAT NICSMA SHOULD ISSUE ICB BASED ON SPECIFICATIONS OF
TTC-38; THAT NICSMA SHOULD SPECIFY DELIVERY TIME TO MEET
ACCELERATED SCHEDULE (END 1976); AND THAT HEAVY PENALTY CLAUSES
SHOULD BE INCLUDED FOR LATE DELIVERY OR IN EVENT EQUIPMENT
DOES NOT MEET REQUIREMENTS OF SPECIFICATION. WE ARE FIRMLY
CONVINCED THAT US SHOULD NOT AGREE TO SOLE SOURCE PROCUREMENT
UNLESS DG NICSMA CAN SATISFY NJCEC THAT DELIVERY SCHEDULE
CAN' T BE MET BY GOING ICB ROUTE. END COMMENT. MCAULIFFE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 02 APR 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 JUN 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973NATO02950
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: NATO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730634/abqcealu.tel
Line Count: 86
Locator: TEXT ON-LINE
Office: n/a
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 15 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2001 by willialc>; APPROVED <19-Sep-2001 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NICSMA STATEMENT ON PROCUREMENT OF AN/ TTC-38
TAGS: ETEL, MARR, NATO
To: STATE
SECDEF INFO DCA
DEPT ARMY
: MCEB
USCINCEUR
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

